

## CASE STUDY: long-standing partnerships



**Badbury Park**  
SWINDON

### Background

Our relationship with these two developers is long-standing. They come to us because they know they can trust us to make their job easier, especially during the hand-over phase.

### The site

This site was jointly developed by Redrow and Persimmon. It currently consists of approximately 900 properties. Situated on the edge of the picturesque Coate Water Country Park, Swindon, it offers a range of 2, 3 and 4 bedroom homes.

### Objectives

Remus were appointed to be responsible for two apartment blocks on the estate. As well as ensuring that the common internal areas are maintained to a high standard, we contract services to ensure the general upkeep of the external landscape.

### Our services

- Preparation of the projected service charge expenditure and schedules.
- Advise on utilities, security, amenities, ecological and other considerations necessary for sound estate management.
- Draw up service contracts with contractors and insurers.
- Liaison with solicitors, legal and planning teams as necessary throughout the process.
- Supporting the developer's sales and marketing teams.

### Results

Working pro-actively with the developers we provided a swift hand-over for the apartment blocks. Our focus on the residents' needs meant that they have a safe, clean environment to live in.

### Client statement

***"We have actively worked with Remus over a number of years and have always found them to be proactive and positive in their approach in their role as managing agents. They take an informed and balanced approach to development management with clear focus on the residents needs."***

***Their budgeting is considered and they actively work with us to secure handover of the developments so that they can be passed to residents control as quickly as possible thereby securing the on going involvement of the residents in the management of what is their development."***

***We work them on a number of varied schemes all with different scopes from complex apartment schemes through to road and POS management, which they actively take in their stride and we have always found that they work with both Persimmon as developer and the residents to ensure any issues or outstanding works are address quickly, efficiently and cost effectively."***

Karl E., Technical Director, Persimmon Homes South Coast