

CASE STUDY: landscape management



St Peters Place
SALISBURY

The site

St Peters Place is situated in Fuggleston Red, Salisbury, a Persimmon South Coast development. To date (April 2021) Remus has only taken on management of phase 1a (147 units) and the Public Open Space (POS) area this year with hope to take on the next phase towards the end of 2021.

There is an expected 1,250 units in total due to complete over the next few years.

With vast swathes of green space and interconnecting pathways, the site has plenty to offer those with a passion for the outdoors. The residents colloquially call it 'Bunny Park' as there are rabbit and hare statues situated across the site.

Objectives

With sites such as these having large scale POS areas our main objective was to ensure we had the best contractors in place to look after it and maintain its undoubted 'curb appeal' - something that we are certain would also help the developer by attracting purchasers.

Our strict contractor management process, guided by our H&S department, means that we not only choose the best services but at the best cost to suit the budget.

The chosen contractor is a local firm with a small portfolio of properties who are really passionate about the areas they look after, they currently visit the site fortnightly to carry out agreed services. In their words; *"We just love it all and believe it shows in the sites that we look after."* We look forward to working with this firm more as the development grows.





Client statement

"We have actively worked with Remus over a number of years and have always found them to be proactive and positive in their approach in their role as managing agents. They take an informed and balanced approach to development management with clear focus on the residents needs.

Their budgeting is considered and they actively work with us to secure handover of the developments so that they can be passed to residents control as quickly as possible thereby securing the on going involvement of the residents in the management of what is their development.

We work them on a number of varied schemes all with different scopes from complex apartment schemes through to road and POS management, which they actively take in their stride and we have always found that they work with both Persimmon as developer and the residents to ensure any issues or outstanding works are address quickly, efficiently and cost effectively."

Karl E., Technical Director, Persimmon Homes South Coast

Our services

- Preparation of the projected service charge expenditure and schedules.
- Advise on utilities, security, amenities, ecological and other considerations necessary for sound estate management.
- Draw up service contracts with contractors and insurers.
- Liaison with solicitors, legal and planning teams as necessary throughout the process.
- Supporting the developer's sales and marketing teams.

Results

We are extremely pleased with the results, and the services provided by the contractor. The photos really showcase the exceptional landscaping that our carefully chosen contractor provides. Even on a dull day the grounds still look crisp, clean and manicured, a lovely place for the residents to enjoy all year round.